



Press release  
1st July 2020

## A GREEN PARTNERSHIP BETWEEN ENGIE AND BTS BIOGAS

Complementarity of skills for development

major decarbonization projects from organic waste and by-products

**Milan, 1st July 2020** – A strategic agreement for the reduction of CO<sub>2</sub> in the atmosphere is signed between ENGIE, world player in energy and services and BTS Biogas Srl (BTS), market leader in the biogas sector. The partnership, in line with the positioning of the two companies, aims to share know-how and generate opportunities for important decarbonization projects in Italy.

The phase for defining the division of competence to start planning, implementation and management of Green projects in the biomethane sector from organic waste and by-products has been completed successfully. The Memorandum of Understanding (MoU) forecasts the sharing of a pipeline of projects that will be identified synergistically and developed within one year from the signing of the agreement.

*"Entering the operational phase of the partnership with ENGIE gives us great satisfaction" - says **Franco Lusuriello CEO of BTS Biogas** "Sharing our pipelines on important decarbonization projects will allow us to develop new opportunities and strengthen existing ones".*

*"This is a valuable partnership," - says **Damien Terouanne, CEO of ENGIE Italy** – "ENGIE aims to be a leader in the zero-carbon transition and is committed to the implementation of numerous projects for sustainable energy production. At BTS Biogas we have found deep technological expertise in the construction of advanced biomethane production plants, with numerous environmental and economic benefits. In the current historical context, making progress in environmental and social sustainability means pushing and supporting economic recovery".*

Within a year, the first projects will be implemented which, in addition to generating numerous benefits for the environment, will also have positive economic and social impacts on the territory, such as a strong boost to recovery and employment opportunities.





The agreement with BTS Biogas will allow BTS to carry out important new projects for the production of advanced biomethane in different sectors, ENGIE to expand and integrate its range of decarbonization offerings for industrial customers.

#### **ENGIE ITALIA**

In Italy we offer global deals on the entire energy value chain, from supply to services, with particular attention to innovative products and solutions for energy efficiency and integrated management.

With more than 3,800 employees in more than 60 offices throughout the Country, we are the first operator in energy services, the second in gas sales (wholesale market), the third operator in district heating and public lighting. ENGIE is present in all segments, from residential to tertiary, public and private, to small and large industry.

#### **ENGIE**

We are a global group at the forefront of low environmental impact energy and services. Our mission is to accelerate the transition to a carbon neutral economy, with solutions that reduce energy consumption and respect the environment. This mission unites company, employees, customers and shareholders, reconciling economic results with a positive impact on the planet and the people who live on it.

#### **BTS Biogas**

Founded in 2008 and with more than 225 plants built worldwide, BTS biogas has established itself internationally as a technological leader in the development, construction and operation of biogas and biomethane plants.

More than 100 people including engineers, programmers, biologists and specialized workers work constantly and in synergy for the continuous improvement of our plants in terms of reliability, efficiency and profitability.

Our goal is to increasingly reduce climate-altering emissions and to make the best use of waste and organic waste from municipalities, agri-food companies and livestock farms.

The BTS Biogas development with its plants contributes substantially to the process of energy transition to a circular economy with the production of various valuable energy products and carriers: biomethane for transport and networking, electricity and heat, soil improvers and fertilizers, CO<sub>2</sub> for food use.

#### **Contacts**

##### **ENGIE Italia**

Simona Zingaretti

[Simona.zingaretti@engie.com](mailto:Simona.zingaretti@engie.com)

Cinzia De Sanctis

[Cinzia.desanctis@engie.com](mailto:Cinzia.desanctis@engie.com)

##### **Press Office of ENGIE Italia**

Noesis

Elena Cerutti, Bianca Geddes, Camila Konstantinou

T. 348.3175490 – 350.0093442 – 02.83105109

[engie@noesis.net](mailto:engie@noesis.net)

##### **BTS Biogas**

[G.Visconti@bts-biogas.com](mailto:G.Visconti@bts-biogas.com)

